



PROFILE

Fineurop Soditic is an independent corporate finance boutique established in 1998. Its activities range from mergers and acquisitions to debt advisory. Headquartered in Milan, Fineurop Soditic has an extensive international network.

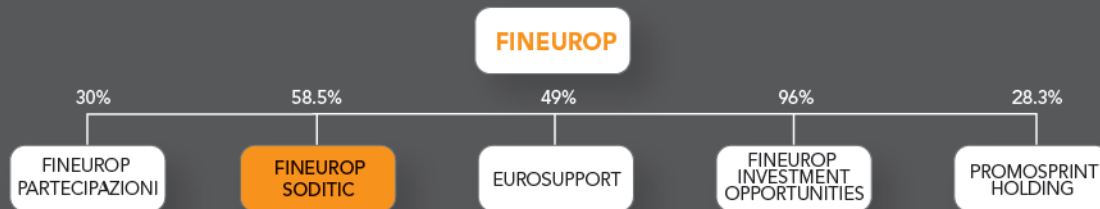
Fineurop Soditic has successfully completed over 450 domestic and cross border transactions with family owned businesses, large corporates and private equity firms. It has established a position as a leading player in the Italian market with a particular focus on mid-sized businesses.

Fineurop Soditic's main shareholders are the **Fineurop Group**, active in export finance since 1966; **Soditic Finance**, an international financial services company based in London and Geneva; and the senior management.

Besides corporate finance, Fineurop Group is successfully active in direct investments and investments in distressed assets. It has promoted a special purpose acquisition company (SPAC) named **SprintItaly**, which has performed a business combination with SICIT 2000, in May 2019.

Fineurop Soditic is an Associate Member of **AIFI** (Italian Venture Capital and Private Equity Association) and it is also member of the **World M&A Alliance** (international cooperation of independent M&A advisory firms, each having a strong track record in their home market).

THE FINEUROP GROUP



DEBT ADVISORY TEAM



Umberto Zanuso
Partner

Head of Structured Finance



Francesco Panizza



Ilenia Furlanis



Michela Agostini



Maria Pia Biguzzi

THE ROLE OF A DEBT ADVISOR

- Assistance, within a more and more complex financial market, in order to identify the optimal financial structure in terms of amounts, costs, and operational flexibility allowing the company to pursue its development strategy
- Assistance within the current scenario, characterized by uncertainty and complexity related to the effects of COVID-19 pandemic and its impact on the economic performances. Assessment of short – mid term financial needs, identifying the right customized instrument among the solutions introduced by the recent Italian regulation, allowing enough financial back up to meet the challenge.
- Assessment of a precise strategy to approach the lending market, selecting the best financial institutions fitting with the project
- To minimize the execution uncertainty structuring a daily dialogue with potential lenders helping them, even through an appropriate level of information prepared, to get a clear view on the company
- Assistance on all the aspects related to financing (i.e. negotiations on legal documentation) until completion

The information contained herein has been prepared and distributed solely for informational purposes and is not construed as a solicitation or an offer (neither private nor public) to buy or sell any securities or related financial instruments. This material is provided on a confidential basis and may not be reproduced, redistributed or transmitted, in whole or in part, without Fineurop Soditic's consent. Any unauthorized use is strictly prohibited.

FINEUROP SODITIC

Since 1998

DEBT ADVISORY - SELECTED TRANSACTIONS

W B
WHITE BRIDGE INVESTMENTS

acquired a majority stake in

Alpha Test

Acquisition financing

BANCO BPM Banca Popolare di Sondrio

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2020

WISE EQUITY
acquired

FIMO

from IGI SGR SpA and the Company's Management

Acquisition financing and ancillary facilities

BANCO BPM CREDIT AGRICOLE INTESA SBNBILO

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer July 2020

Platinum Equity
acquired

FANTINI FARNESE

from NB Renaissance Partners through a LMBO transaction

Acquisition financing and ancillary facilities

UniCredit

FINEUROP SODITIC acted as financial advisor to the Acquirer March 2020

argos. wityu
acquired

SICURA

and its subsidiaries from rekeep

Acquisition financing and ancillary facilities

BANCA IFIS BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer February 2020

ARCADIA SGR

acquired a majority stake in

FAVILLINI
PHARMACEUTICAL PACKAGING

Acquisition financing and ancillary facilities

CREDIT AGRICOLE

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower February 2020

M C P
Mandarin Capital Partners

acquired a majority stake in

daroma
café

Acquisition financing and ancillary facilities

MPS CREDIT AGRICOLE

FINEUROP SODITIC acted as financial advisor to the Borrower January 2020

eolo

Senior secured facilities

UniCredit NATIXIS MPS CAPITAL SERVICES

BANCO BPM CREDIT AGRICOLE INTESA SBNBILO

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower December 2019

XENON
Private Equity

acquired

ZUMA
PELLI PREGIATE

QUAKE koverlux

creating a platform active in the production of accessories for fashion and luxury

Acquisition financing and ancillary facilities

INTESA SBNBILO BANCO BPM illimity

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer November and December 2019

XENON
Private Equity

acquired

C.B.G. ACCIAI
and its subsidiaries

Acquisition financing and ancillary facilities

MPS BANCO BPM BANCA IFIS UBI Banca INTESA SBNBILO

FINEUROP SODITIC acted as financial advisor to the Acquirer November 2019

PROGRESSIO SGR
Passion for growth

acquired a majority stake in

Damiano
THINK ORGANIC

Acquisition financing and ancillary facilities

MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer July 2019

H. I. G.
CAPITAL

acquired

metal print
STAMPAGGIO A CALDO LAVORAZIONE OTTONE MADE IN ITALY

Acquisition financing and ancillary facilities

UBI Banca MPS CAPITAL SERVICES illimity BANCA IFIS MEDIO CREDITO ITALIANO

FINEUROP SODITIC acted as financial advisor to the Acquirer June 2019

AMBIENTA
SPECIALIZED INVESTMENTS

acquired a majority stake in

PHOENIX
ALLUMINIO ESTRUSSIONI S.p.A.

Acquisition financing and ancillary facilities

BANCA IMI UBI Banca BANCO BPM

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer May 2019

EQUINOX

acquired a majority stake in

QUID
ICT FOR BUSINESS

Acquisition financing and ancillary facilities

BANCO BPM MEDIO CREDITO ITALIANO UniCredit

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer April 2019

XENON
Private Equity

acquired

PanaPesca
Gli specialisti del pesce

Acquisition financing and ancillary facilities

BANCA IMI MEDIO CREDITO ITALIANO BANCO BPM BANCA IFIS

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer December 2018

FONDO ITALIANO D'INVESTIMENTO

acquired

marval
mechanical machinings

alongside the Founding Family and Management

Acquisition financing and ancillary facilities

CREDIT AGRICOLE BANCO BPM BNL GRUPPO SBNBILO MPS CAPITAL SERVICES

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer October 2018

Istituto Clinico Scientifici Maugeri

owned by

TRILANTIC EUROPE

Term loan and ancillary facilities

BANCO BPM UBI Banca ING Banca Popolare di Sondrio

FINEUROP SODITIC acted as exclusive financial advisor to the Borrower June 2018

Apax PARTNERS

acquired a majority stake in

Bip.

alongside the Co-Founders

TIKEHAU CAPITAL

Senior Secured Notes and Ancillary Facility

CREDIT AGRICOLE CASPIREMA

FINEUROP SODITIC acted as exclusive financial advisor to the Acquirer March 2018

NB Renaissance Partners

acquired a majority stake in

COMELZ

Acquisition financing and ancillary facilities

UniCredit BANCO BPM BANCA IFIS MPS CAPITAL SERVICES

FINEUROP SODITIC acted as financial advisor to the Acquirer September 2017

STIRLING SQUARE
CAPITAL PARTNERS

acquired

High-Tech Security Glass ISOCLIMA

alongside Co-Founder and New Senior Management

PEMBERTON
Connecting Capital Across Europe

Senior Secured Notes and Super Senior Ancillary Facility

CREDIT AGRICOLE FRULABRIA

FINEUROP SODITIC acted as debt advisor to the Acquirer July 2017

wise sgr

together with its Limited Partners and Management

acquired 100% stake in

Tapi

TEAMWORK ACTION PASSION IDEAS

Term loan & ancillary facilities

BPER: CREDIT AGRICOLE BANCA IFIS

FINEUROP SODITIC acted as sole debt advisor to the Borrower January 2017

Via S. Margherita 6 - 20121 Milan, Italy - Tel : +39 02 7749355

www.fineuropsoditic.com